Message Text

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PAGE 01 DUSSEL 01312 161321Z ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 CCO-00 PASO-00 /021 W

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P R 161303Z AUG 78 FM AMCONSUL DUSSELDORF TO USDOC PRIORITY SECSTATE WASHDC PRIORITY 3660

UNCLAS DUSSELDORF 1312

AMEMBASSY BONN

USDOC PASS TO: USDOC NEW YORK DISTRICT OFFICE

STATE PASS TO: MR. MICHAEL CURLEY, NEW YORK STATE DEPARTMENT OF COMMERCE, 230 PARK AVE. NEW YORK, NY 10017

E.O. 11652: NA TAGS: BTIO BPRO

SUBJ: BUSINESS PROPOSAL FOR US GARMENT MANUFACTURERS

THE GERMAN FIRM, POMPADOUR-WAESCHE GMBH, HAS INFORMED THE CONSULATE GENERAL OF ITS INTEREST IN CONTACTING A US APPAREL MANUFACTURER WITH SURPLUS CAPACITY, WHICH WOULD BE INTERESTED IN PRODUCING GARMENTS (BATHROBES AND HOUSEROBES) ACCORDING TO POMPADOUR'S DESIGNS AND SPECIFICATIONS. THE FIRM IS A WELL-KNOWN MANUFACTURER OF LADIES' UNDERWEAR, NIGHTWEAR AND LEISUREWEAR AND RECENTLY HAS RECEIVED MORE ORDERS THAN IT CAN HANDLE. THE HIGH QUALITY TERRY CLOTH FABRIC USED BY POMPADOUR IS MANUFACTURED AND SUPPLIED BY BLUE RIDGE WINKLER TEXTILES, 119 W. 40TH ST., NEW YORK, N. Y. 10018. THEREFORE, CLOTHING MANUFACTURERS IN NEW YORK OR IN THE VICINITY WILL HAVE A DECIDED ADVANTAGE AND WILL BE GIVEN PREFERENCE BY POMPADOUR.

INTERESTED US FIRMS SHOULD BE ABLE TO HANDLE A WORKLOAD OF 400,000 SEWING MINUTES (FOR FIRST ORDER) OR 30 UNCLASSIFIED

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SEWING MACHINES PER DAY. FINIAHED PRODUCTS WILL THEN BE SHIPPED TO GERMANY. SPECIFIC TERMS OF COOPERATION AGREEMENT WILL BE DISCUSSED DIRECTLY WITH SERIOUS CANDIDATES.

THE GERMAN FIRM BELONGS TO THE WELL-KNOWN CONCERN, FELINA GMBH MIEDERFABRIKEN AND HAS AN EXCELLENT REPUTATION

THROUGHOUT EUROPE. FIRM'S DATA:
ESTABLISHED 1971, EMPLOYS 300, ANNUAL SALES DM 20 MILLION,
FINANCIAL REFS: DEUTSCHE BANK AG 3280 BAD PYRMONT AND
STADTSPARKASSE, 4930 DETMOLD

INTERESTED PARTNERS SHOULD CONTACT DIRECTLY AND ASAP:

POMPADOUR-WAESCHE GMBH

ATTN: HERR WINTER OR HERR WAGALA

LINDENALLEE

3284 SCHIEDER-SCHWALENBERG

PHONE: 05282/8023. TX: 931627.DUX

NOTE BY OC/T: PASSED NEW YORK

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Message Attributes

Automatic Decaptioning: X Capture Date: 01 jan 1994 Channel Indicators: n/a

Current Classification: UNCLASSIFIED

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Disposition Event:
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Subject: BUSINESS PROPOSAL FOR US GARMENT MANUFACTURERS THE GERMAN FIRM, POMPADOUR-WAESCHE GMBH, HAS

INFÓRMED THE CONSULATE GENERAL OF ITS INTEREST IN CONTAC TING A

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